

SSC PARTNERSHIP AT TEXAS A&M



By partnering with SSC, Texas A&M University was able to achieve substantial financial and operational goals. The partnership produced:

\$135M

in revenue and cost savings from facilities management

\$6M

fund from outsourcing revenue to recruit and hire new faculty and support graduate students

99,312

total work orders completed, 490 work orders per tech (77% increase from 2012)

SSC SPECIALIZES IN CREATING IDEAL LEARNING ENVIRONMENTS

SSC and Texas A&M University (College Station) executed the premier support services partnership in higher education. The university previously self-operated services; when deciding to partner with an outside firm, they considered the following as the reasons for the need to outsource:



OPPORTUNITIES

- Lack of Program – Communications/Documentation
- Training/Management/Recruiting
- Quality of Work
- Deferred Maintenance
- HR Issues



KEY PRIORITIES

- Regard for welfare of current employees
- Commitment to diversity
- Capability, efficiency, innovation and quality of services
- Financial stability
- Operational experience and expertise
- Demonstrated commitment to the values of the Texas A&M University system

SSC readily met and exceeded the desires of the Texas A&M University system by putting people first. Every one of the 1,143 existing facilities management associate was offered a position and hired with their seniority and benefits matched as well as a 4% increase in pay. Rather than eliminating positions, SSC added additional roles to the campus workforce and increased training and professional advancement opportunities.

TAMU System Chancellor John Sharp characterized the value of the partnership in a news release, stating:

“When I took this job, I made a commitment to get greater value out of scarce resources so we could advance our core mission of teaching and research. Today's announcement means more money will be available to recruit, pay, and retain faculty and researchers.”

INSIDE THE NUMBERS

804

buildings cleaned daily

...

21 million

square footage
cleaned daily

...

53,750

acres mowed

...

3.4 million

square feet of
floors polished



1,143 total employees

(29% increase since 2012)



\$607.5 million

in new and renovated construction projects



18

apprentices undergoing training through the Department of Labor-sponsored apprenticeship program



108

licensed employees, holding 163 licenses collectively

\$137.5 million

in revenue & cost savings



\$5.8 million

invested in campus equipment

178

transitioned associates promoted



Please note: all numbers based on Nov. 2019 data.